



SANEA

The South African National Energy Association

Energy People Working Together

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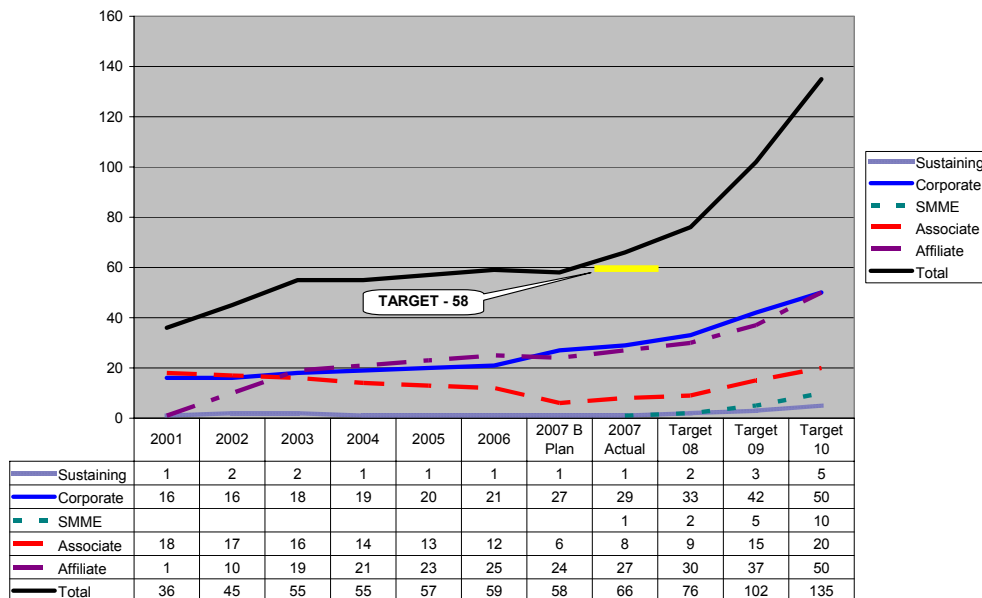
CHAIRMAN'S ANNUAL REPORT TO MEMBERS

It is already a year since I was appointed as Chairman of SANEA and much has happened in SANEA during this time. I shall report on each of the main items in turn.

Membership

Clearly SANEA exists because of its members and we need to grow the membership base. During 2007 we managed to be slightly better than our business plan target. However, we do need to grow the top end of sustaining and senior corporate members if we are to continue to be credible and viable.

SANEA Membership

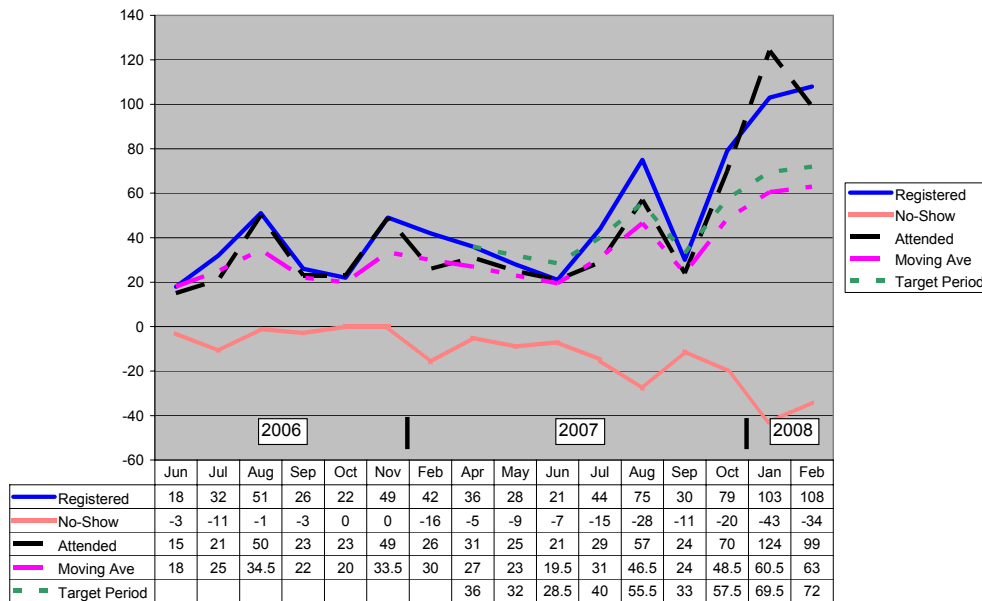


I urge every member of SANEA to encourage others to join our organisation. The more members there are, the richer will be the content of our work and the more we will be able to make a relevant and credible contribution to the development of the South African Energy Sector.

Technical Activities

Our monthly technical lectures continue to be our core activity. We have taken a careful look at the topics of the lectures, based on feedback from members, and we have experienced a gratifying increase in attendance. It is however a sad reflection on our society that consistently about 1/3 of those who register for events fail to arrive. These “no-shows” cost us about R9000-00 during the past year, a wasted expense that we can ill-afford.

SANEA LECTURE ATTENDANCE



We do understand the need to hold lectures in Cape Town, Durban and perhaps even Witbank and we will look at this during the coming year.

We have introduced Business Breakfast Briefings for Corporate Executives in 2008 and we shall assess how these are received. The first one, held last week, was very encouraging.

We shall also consider re-introducing the technical visits that used to be such an integral part of SANEA activities

Marketing

As part of the Growth Initiative approved at the last AGM, we appointed Sarita Cronje of Marketecture CC to lead our marketing drive. Sarita has made a big impact on our organisation and much of the credit for the increased activity levels must go to her.

Sarita has also paid particular attention to our media profile with very positive results. SANEA has appeared on TV, radio, in newspapers and magazines more frequently in the last few months than ever before. We are also enjoying regular media attendance at our events.

We are working hard at keeping administrative expenses under control. Technical Programmes have suffered while we are re-positioning SANEA but recovery will commence this year.

World Energy Congress 2013

We have invested considerable resources in preparing our bid to host this Congress. The support from African member countries and other WEC members has been gratifying. Clearly we do not have the financial resources of Denmark and South Korea and our bid activities have been at a much lower level. We are however working very hard to ensure that our bid is credible and meets the ideals and expectations of WEC.

We have successfully presented the business case to Eskom and they have, as a result, agreed to guarantee the contracted funds flow to WEC.

We need you, the members of SANEA, to support and promote our bid at every available opportunity with in South Africa and especially with foreign decision makers.

Governance

The Board has met four times during the year and the Executive Committee ten times. We owe a debt of gratitude to these members who give of their time to ensure that SANEA remains on course and achieves its objectives. Much of this work is done in their private time.

Appreciation

Our service providers, VanDer Walt and Company, University of Johannesburg and Marketecture CC, continue to provide valuable support. Certainly all of them demonstrate a level of commitment that extends way beyond simple contractual compliance.

I wish also to express my appreciation to the members of SANEA. Your fellowship and obvious commitment to energy are a constant source of encouragement.

Finally, to my wife Kate who spends more time on SANEA business than I have a right to expect and who is always willing to engage in one more round of discussion; "Thank You".

B A Statham

CHAIRMAN